

Commercial Finance Analyst

We have an exciting opportunity for a Commercial Finance Analyst to partner to provide financial, commercial and strategic support to the Brands management team from a product and marketing perspective, providing valuable insight that drives commercial results. Reporting to the Group Head of FP&A, you will partner with various teams across the business with their financial and budgeting requirements.

Responsibilities

- Support business partners to produce the annual budget and quarterly re-forecasts including commentary
- Lead revenue / margin / contribution reporting and explanation of performance against budget, prior performance and market conditions
- Highlight future risks and opportunities by reforecasting the in-year expected results
- Provide commentary to be included in the monthly business performance review and report to the board
- Collaborate with group finance to assist with management reporting, group KPIs & auditor queries
- Direct point of contact for the Global Commercial Director to provide cost/benefit analysis of internal & external initiatives
- Direct point of contact for commercial team to provide analysis of territorial performance, discount control & customer contribution.
- Understand the drivers of current performance using data via business intelligence tool QlikView
- Use internal and external information to extrapolate future performance based on scenario planning
- Work with business partners to turn analysis into value adding insight
- Provide visibility and control of marketing costs by each subdivision of marketing (budgeting & reforecasting when required) as well as supporting with any ad hoc queries
- Work with Marketing Director to plan future marketing spend
- Maintain patterning cost book
- Calculate monthly and quarterly commissions for BDEs and Sales Reps
- Provide BDEs with commission statements
- Calculation of 3rd party Royalties and Rebates

Measures of success

- Delivery of the monthly management accounts, statutory accounts and reporting to group to agreed deadlines
- Accuracy of monthly management accounts and across all work areas
- Tangible and measurable continuous improvements across areas of responsibility

Skills & Experience

- Finance related degree and/or equivalent
- Part qualified CIMA/ACCA/ACA (desirable)
- High attention to detail with the ability to self-review and error-check work to ensure accuracy

- Competent user of MS Excel
- Excellent numerical and communication skills
- Able to report finance information to non-finance colleagues
- Effective organisation and planning skills; able to plan and monitor own workload to meet tight deadlines
- Demonstrable experience in management accounting
- Commercially focused Finance professional with a pro-active outlook
- Previous experience in a finance business partner role
- Advanced Microsoft Excel and Microsoft Office
- Experience with a BI tool i.e., (QlikView desirable)

You can apply for this role by sending your CV to jobs@sandersondesigngroup.com

About us

Sanderson Design Group is an international luxury interior furnishings company that designs, manufactures and markets wallpapers and fabrics together with a wide range of ancillary interior products.

In 2020, we brought our portfolio of brands home to Sanderson Design Group, evoking the combined longevity and prodigious creative history of our brands. Sanderson Design Group describes the ebullience of our past endeavours. It sketches the outline of our future. A collective of 7 quintessentially British luxury interior brands and 2 manufacturing brands, at Sanderson Design Group we are Sanderson, Archive, Morris & Co., Zoffany, Harlequin, Clarke & Clarke, Scion, Anstey Wallpaper Company and Standfast & Barracks.

Our purpose is "To bring the Beautiful into People's Homes and Lives". This has defined and shaped our brands since our very earliest days. The oldest brand in our arsenal, from where we derive the namesake of our group, began life in 1860, as an importer of fine French wallpapers to London. Arthur Sanderson & Sons Ltd played a pivotal role in defining English interior decoration tastes and its early success led to displaying designs at London's finest showroom, at Berners Street. Around this time in 1924, Arthur Sanderson & Sons Ltd were awarded The Royal Warrant, becoming "purveyors of wallpaper and paint" to the court of George V.

We recognise that each one of our brands contributes a unique chapter to our story. It is why we represent the full spectrum of British interior design, catering from cutting-edge sleek modern styles, to the hearty warmth of traditional forms. Our decision to rebrand as Sanderson Design Group in 2020 is our way of paying homage to our rich history, as well as marking our path towards a new future. As custodians of over 160 years of design experience, we are proud to Bring the Beautiful into People's Homes and Lives. We are Sanderson Design Group.